

MOODY NATIONAL COMPANIES

Corporate Overview

Founded in 1996, by CEO/Chairman Brett Moody, Moody National Companies (MoodyNational.com) is a group of real estate firms including Realty, Management, Mortgage, Development, Equity Funds, Exchange, and Title. Moody National Companies is headquartered in Houston and has satellite offices located in Austin, Dallas, and greater Los Angeles.

Realty – Moody has a portfolio of approximately \$2 billion worth of commercial real estate assets.

Management – Moody manages 1,726 apartment units; 932,548 square feet of office space; and 70 hospitality properties.

Mortgage – Moody has placed \$3 Billion of debt, equity and structured commercial real estate financings.

Development – Moody most recently developed TOPS Red Oak Medical Center in Houston, Texas. Moody has 200 apartment units; 10 hotels; and 250,000 square feet of office under development.

Equity Funds – Moody offers multiple platforms for equity investment in commercial real estate assets, which offer diverse investment opportunities along the risk-reward continuum.

Investment Philosophy

As a leader in the emerging Tenant In Common industry, we apply our real estate knowledge and financial expertise to evaluate every asset — bringing only the highest quality investment-grade properties to market. Moody advocates and practices a conservative, analytical investment philosophy. When we sponsor a Tenant in Common transaction, we do so with confidence that the property will not only meet our clients' goals, but exceed their expectations as well.

Office, Industrial, Retail and Multi-Family Properties

Prior to sponsoring a property, our analysts source and review hundreds of possible deals. We only pursue those opportunities that meet our strict investment criteria:

- Well-maintained class-A properties
- Located along the East or West Coast or south of Interstate-70 (Sunbelt Region)
- Located in a state ranked within the top quartile of U.S. population growth
- Located within a major metropolitan population center with:
 - An expanding Federal/State employment base
 - A Major university
- Exhibits signs of technical pressures indicating a future probability of increasing cash flow and asset preservation
- Has stable and sustainable cash flow in place at time of acquisition

Hospitality Properties

Our review of the fundamentals within the hospitality industry convinces us that significant investment opportunities currently exist within this specialized market. And fortunately, the specific knowledge and industry contacts generated through the synergy with our Hospitality Group — a market leader in financing hospitality assets — gives us the tools and information necessary to exploit this attractive market. In addition to requiring that the hospitality properties we sponsor meet the same rigorous criteria as our other sponsored assets, we require that our hotel acquisitions meet two additional standards:

- Must be a "select-service business-class hotel"
- Must be located within a submarket of a major metropolitan population center containing these multiple demand generators:
 - Within a high concentration of Office Buildings
 - At the gate of a major University
 - Near a Medical Center

Moody National Companies – Executives and Key Personnel

Moody National Companies' Chairman/CEO, Brett Moody has 25 years of commercial real estate management, operation and finance experience, beginning while a student at the University of Texas. President, Philip McRae, CCIM, has 15 years of venture capital and commercial real estate finance experience. General Counsel for Securities, Mary Smith, joined Moody National from industry leader Luce Forward. General Counsel for Real Estate, Adam Wilk joined Moody National from the prominent law firm of Bracewell & Giuliani. David Gould, Vice President of Asset Management, brings 20 years of hospitality management experience to Moody. Director of Real Estate Investment, Kyle Bebee worked for The Blackstone Group and Merrill Lynch before joining Mr. Moore, Teddy Dykoski, and Alex Sims as members of the Moody National Companies Acquisition Committee. Director of Broker/Dealer Investments, Logan Lee, and Director of Investor Services, Stefanie Sadka, have closed \$2 billion of TIC transactions since 2005. Director of Real Estate Closing, Lisa Bunner has 20 years of experience with property analysis and transaction closing, including eight years as an appraiser for an international consulting firm. Vice President of Commercial Office Management, Steve Woods has 20 years of experience in property operations, including seven years as head of building operations for 2.5 million square feet of prominent Houston office buildings. Evelyn Bullock, Director of Marketing brings over 15 years of marketing experience to MNC.

Southern California Office

Moody National Companies opened a **Southern California Office** in Irvine, California, in the fall of 2007. The office space is located at Main and McArthur, in the heart of the Irvine CBD.

Mary Smith **recently joined the greater Los Angeles/Orange County Office** as General Counsel of Securities after serving as an attorney for Luce, Forward, Hamilton & Scripps LLP, where she acted as counsel on over \$1 billion of tenant in common

acquisitions while working with preeminent industry attorney Darryl Steinhouse. Mary Smith holds a JD from the University of California, Berkley.

Moody National Companies – Aggressive Customer Service

Moody National Companies was founded on the principle of “Aggressive Customer Service.” We are committed to serving the TIC Representatives in order to help them develop the best relationships possible with the TIC investors. Moody recognizes that the best way for us to sustain excellence is to prioritize our clients, the representatives.